

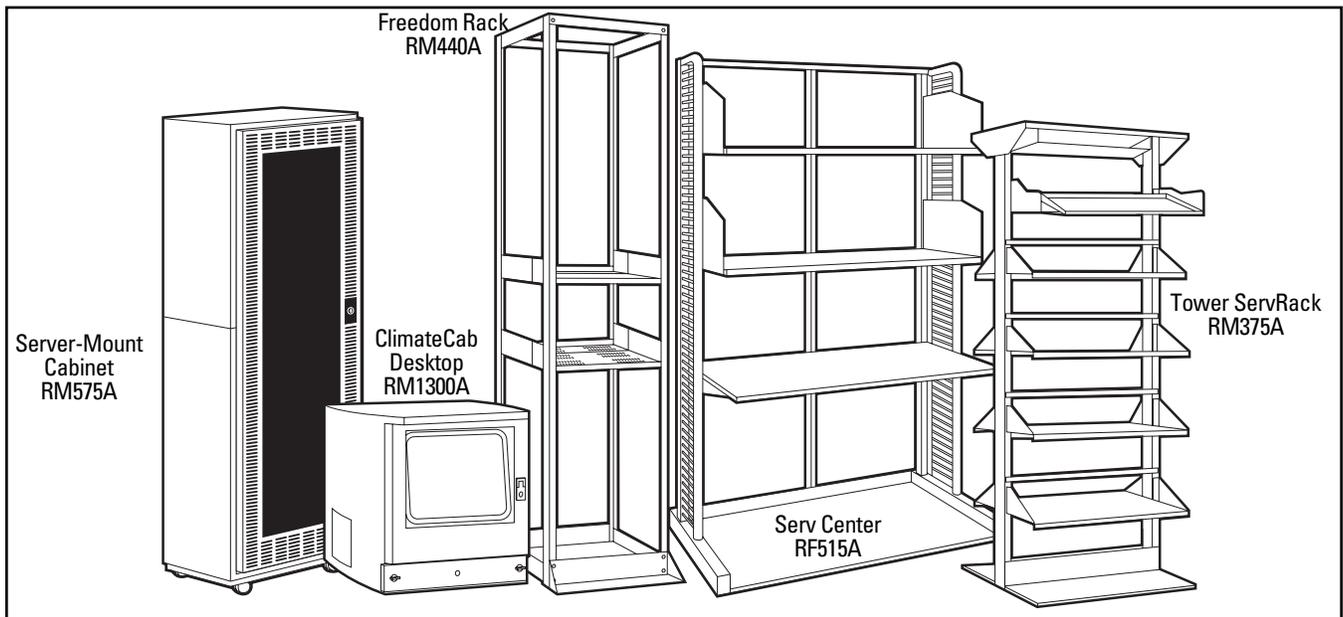


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Black Box Corporation.

BLACK BOX[®]

NETWORK SERVICES

WHY CHOOSE BLACK BOX CABINETS & RACKS?



How do Black Box products stack up?

Deciding which cabinet or rack to buy involves a lot of factors. Size of your network applications. Available space. Security needs. Cable management. Power sources.

Yet when deciding on the features of a cabinet or rack, some people may overlook one of the most important factors—the company. Lots of companies promise one thing, but deliver another. At Black Box, you can count on us to provide a vast selection of cabinets and racks, fast and secure delivery, an unbeatable lifetime guarantee, and round-the-clock technical support. So while you'll still have to decide on your product's features, choosing a supplier couldn't be easier.

Here are just some of the ways Black Box beats the competition:

Variety is the spice of life.

And it's even more important when you're organizing your network equipment. At Black Box, we offer hundreds of cabinets and racks. Our line of cabinets includes everything from NEMA 12 cabinets to server management cabinets. Freestanding models and wallmount models.

And accessories galore. The options don't stop with our cabinets—Black Box racks also come in a variety of styles, sizes, and designs, with a wide selection of accessories for customization.

Make it a combo.

For even more convenience and savings, we've grouped together products that you might want to purchase all at once. For example, the ServSwitch Pro 36 includes both the Server Pro 36 cabinet and our top-of-the-line ServSwitch. You'll get the products you need, with one part number, one pallet, and one low price.

We can do that.

If you need a cabinet or rack that you don't see in our catalog, we're happy to design one to fit your unique application. Just call Tech Support. Or call 724-746-5500 to request FaxBack 20558, and we'll send you a custom cabinet and rack form.

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Technical Support

	BLACK BOX	The Competition
More than 2000 expert techs worldwide	<i>The most in the industry!</i>	Far fewer.
Your call answered in 20 seconds	<i>No waiting!</i>	Hold, please.
Available 7 days a week	<i>Even weekends!</i>	No.
Available 24 hours a day	<i>Call anytime, day or night!</i>	No.
Available 365 days a year	<i>YES!</i>	No.
Worldwide	<i>Servicing 132 countries!</i>	No.
Multilingual support	<i>YES!</i>	Limited.
On-site installation available	<i>Nationwide!</i>	No.
Custom design services and products	<i>YES!</i>	Limited.
Nearly 25 years of experience	<i>YES!</i>	No.
On-line support	<i>www.blackbox.com</i>	Limited.
<i>Contact Tech Support from our Web site— talk to a tech within 20 seconds!</i>		

Put safety first.

Your cabinet or rack's safety, that is. Black Box's exclusive SHIPSAFE™ packaging ensures that your cabinet or rack will be protected during shipping. The double-wall cardboard construction resists punctures, and the superior void-fill methods minimize vibrations to reduce scratches and eliminate messy packing debris. Larger cabinets are boxed and strapped onto pallets before shipment by motor freight. Smaller cabinets can be shipped by FedEx®, UPS®, or your own personal carrier.

We deliver. Fast.

At Black Box, you get "gourmet" cabinets and racks, with "fast food" speed. Thanks to our extensive on-site inventory, we can ship 95% of all catalog items the same day. Just call before midnight (Eastern Time) Monday through Friday and your cabinet or rack will be on its way, right away.

Don't forget the Fido Protection®.

All of Black Box's cabinets and racks are guaranteed for life. Period.

We support your decision.

When you choose a Black Box cabinet or rack, you get more than a quality product and lifetime guarantee. You also get the assurance that 24 hours a day, 7 days a week, our FREE Tech Support is here to answer any questions.

So when you need a cabinet or rack with specific features, secure same-day delivery, a lifetime guarantee, and FREE technical support, the choice is easy—Black Box.

